

FIG. 1

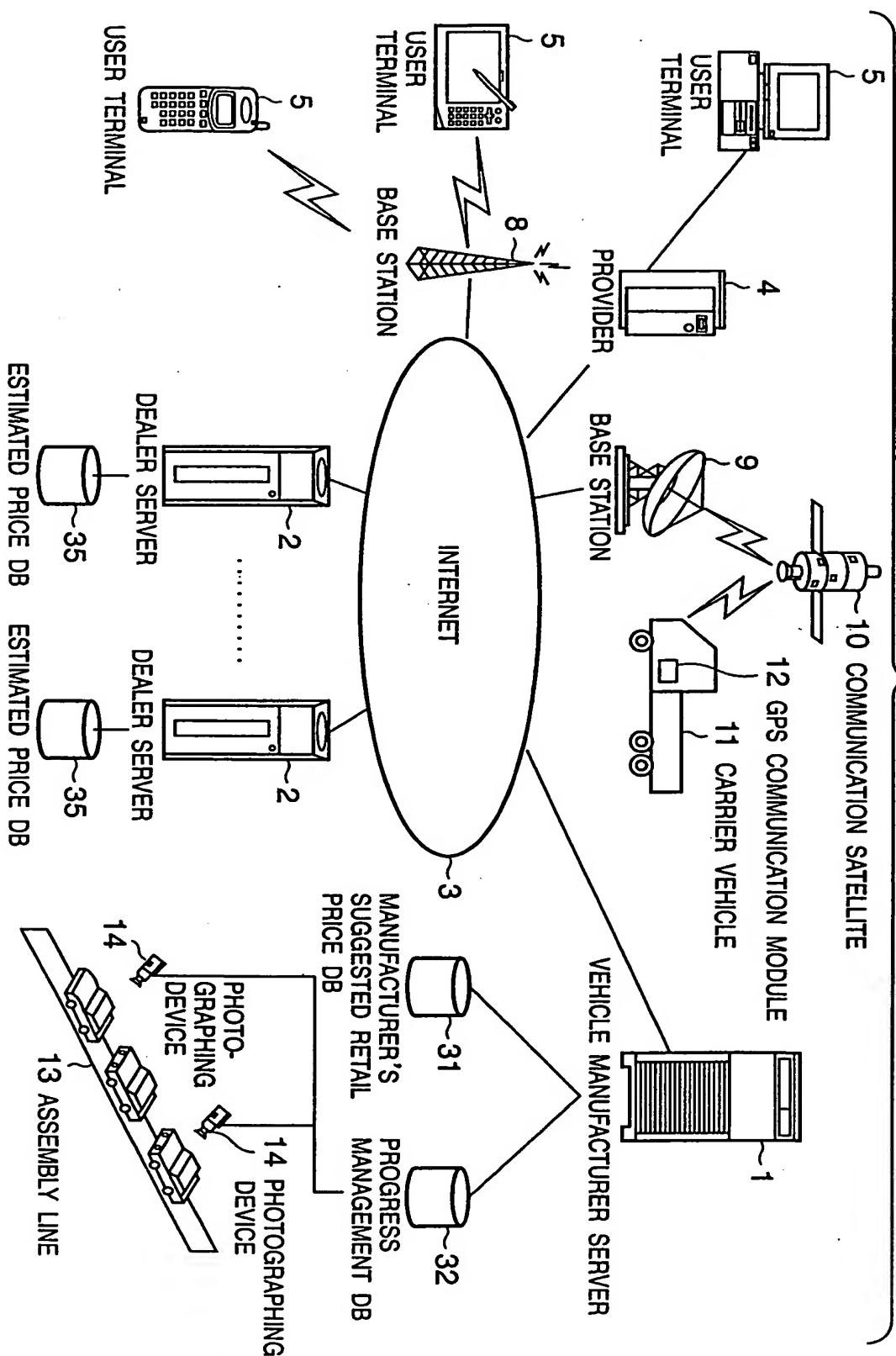


FIG. 2

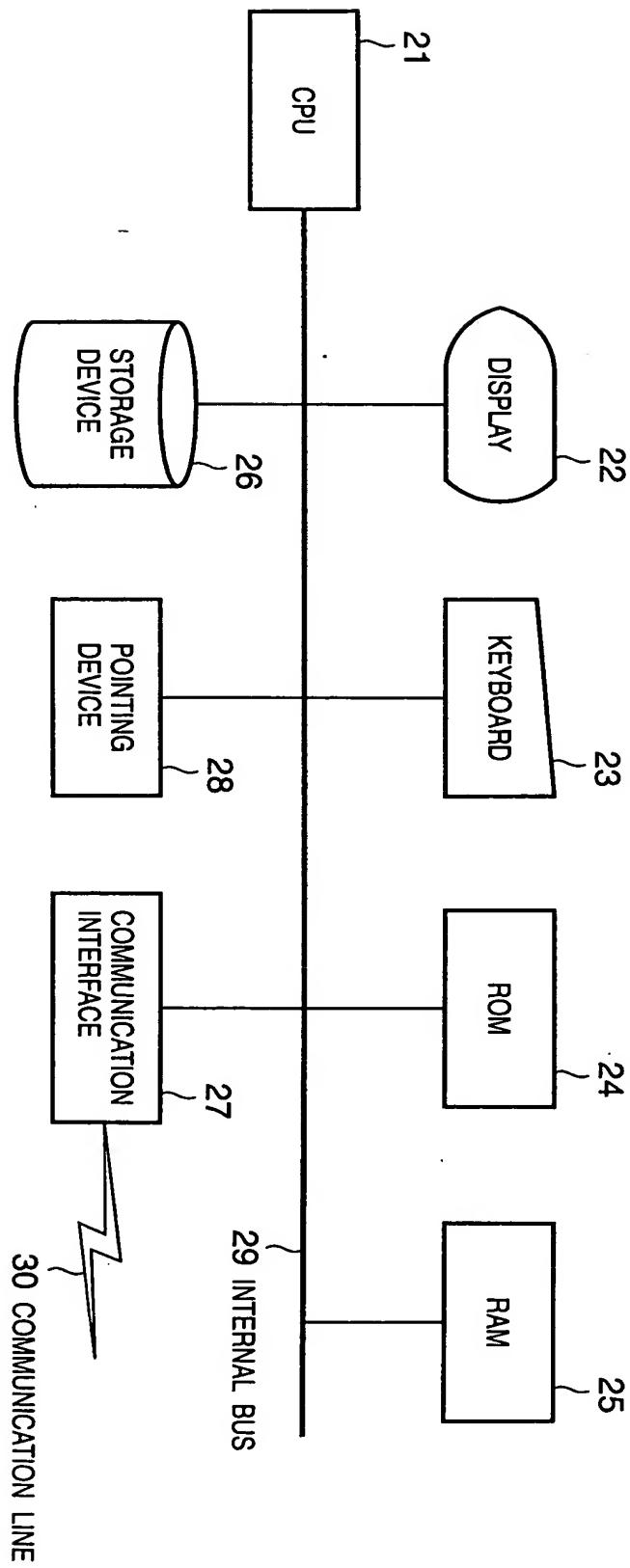


FIG. 3

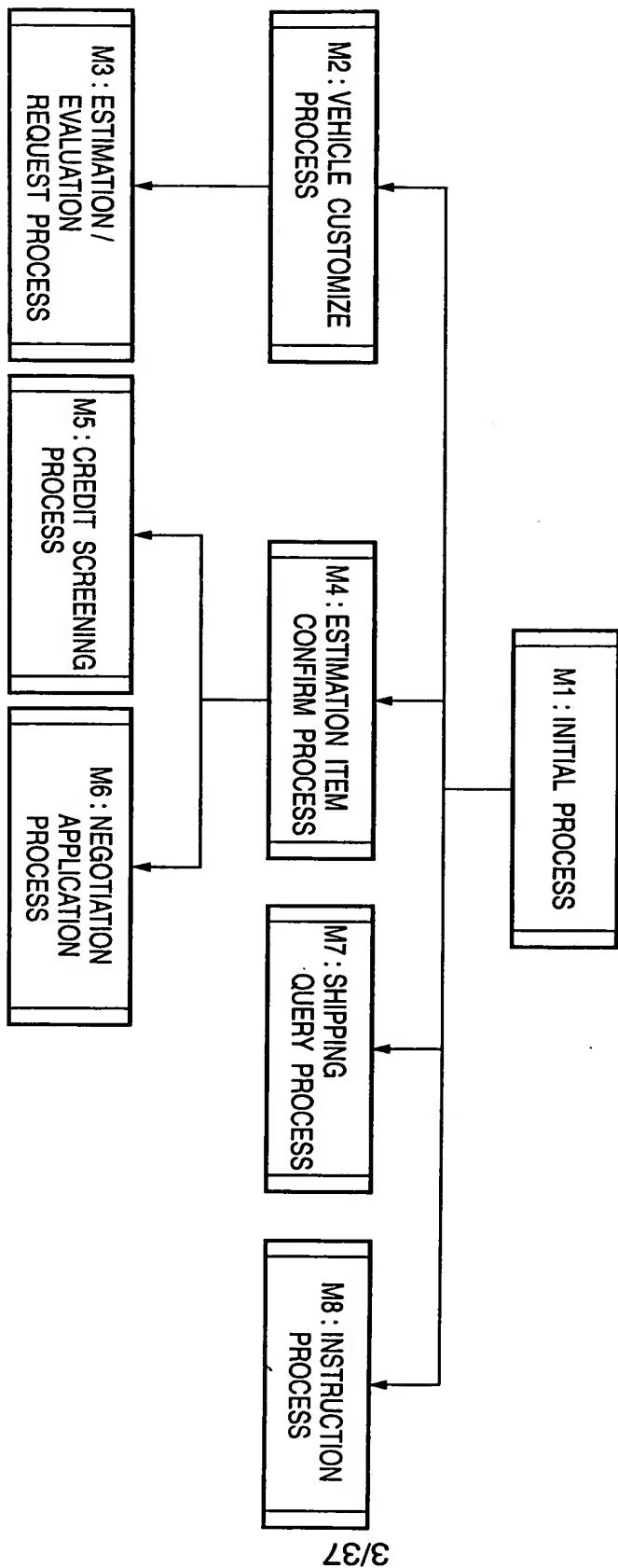


FIG. 4

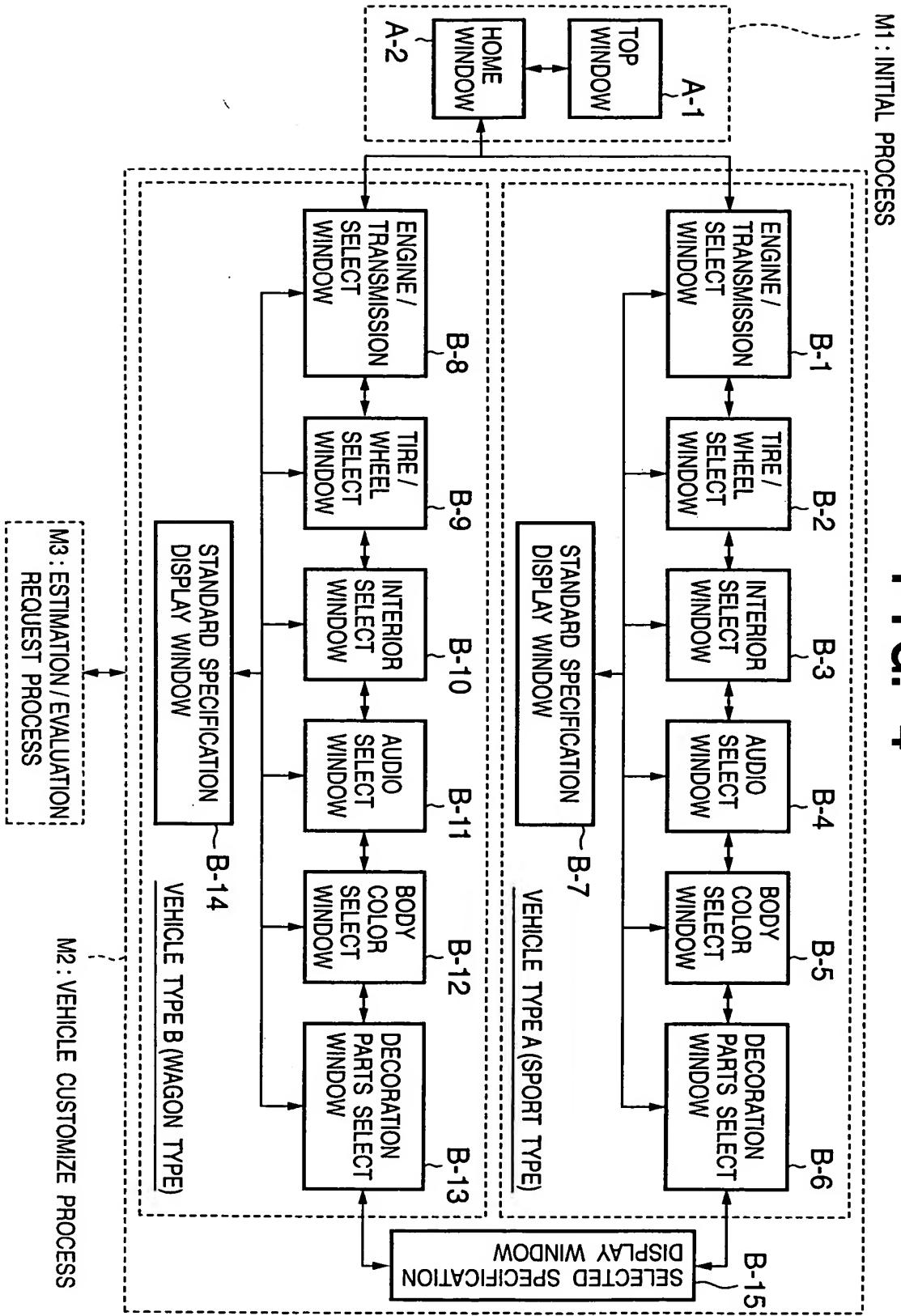


FIG. 5

M3 : ESTIMATION / EVALUATION REQUEST PROCESS

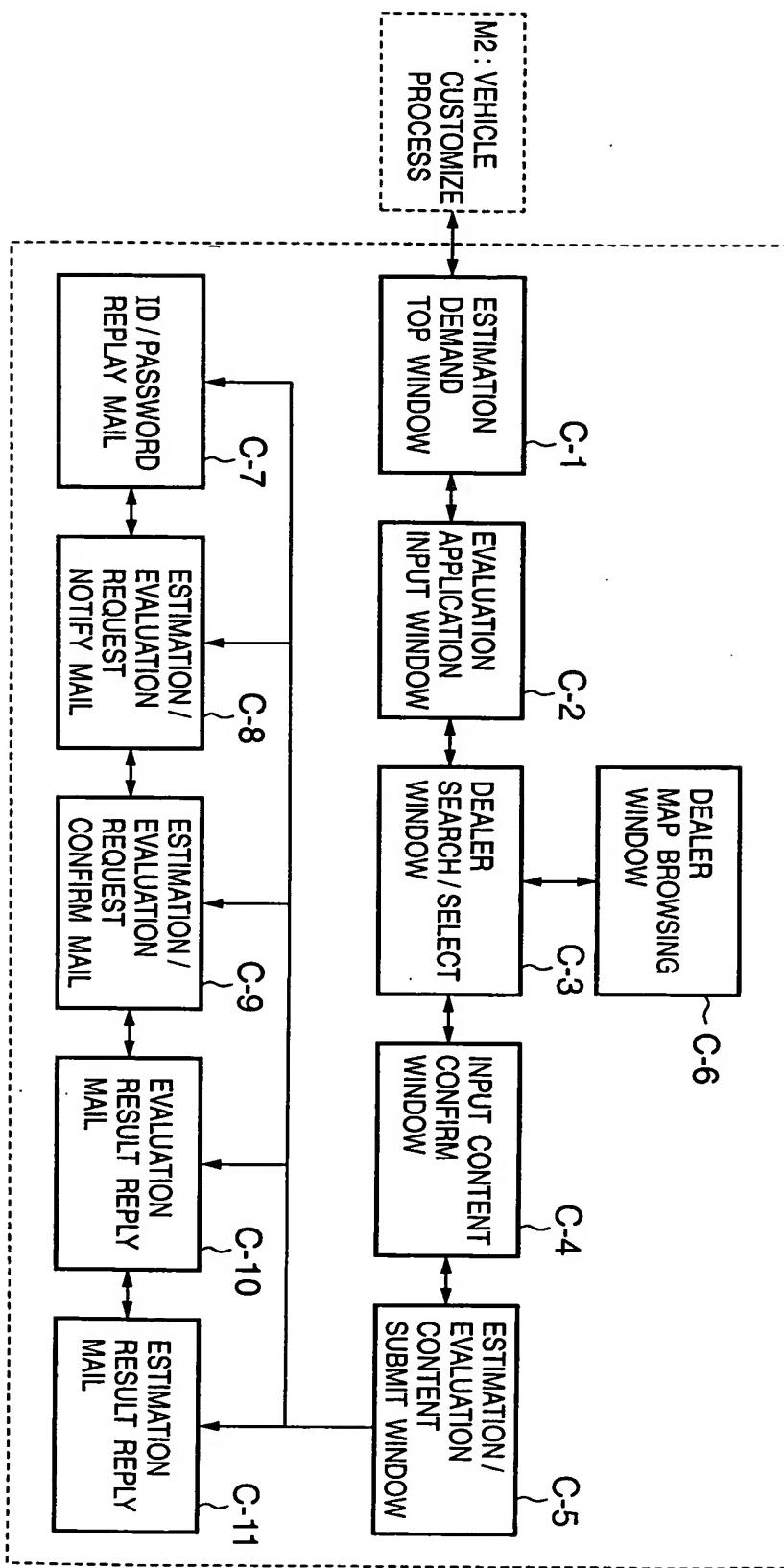


FIG. 6

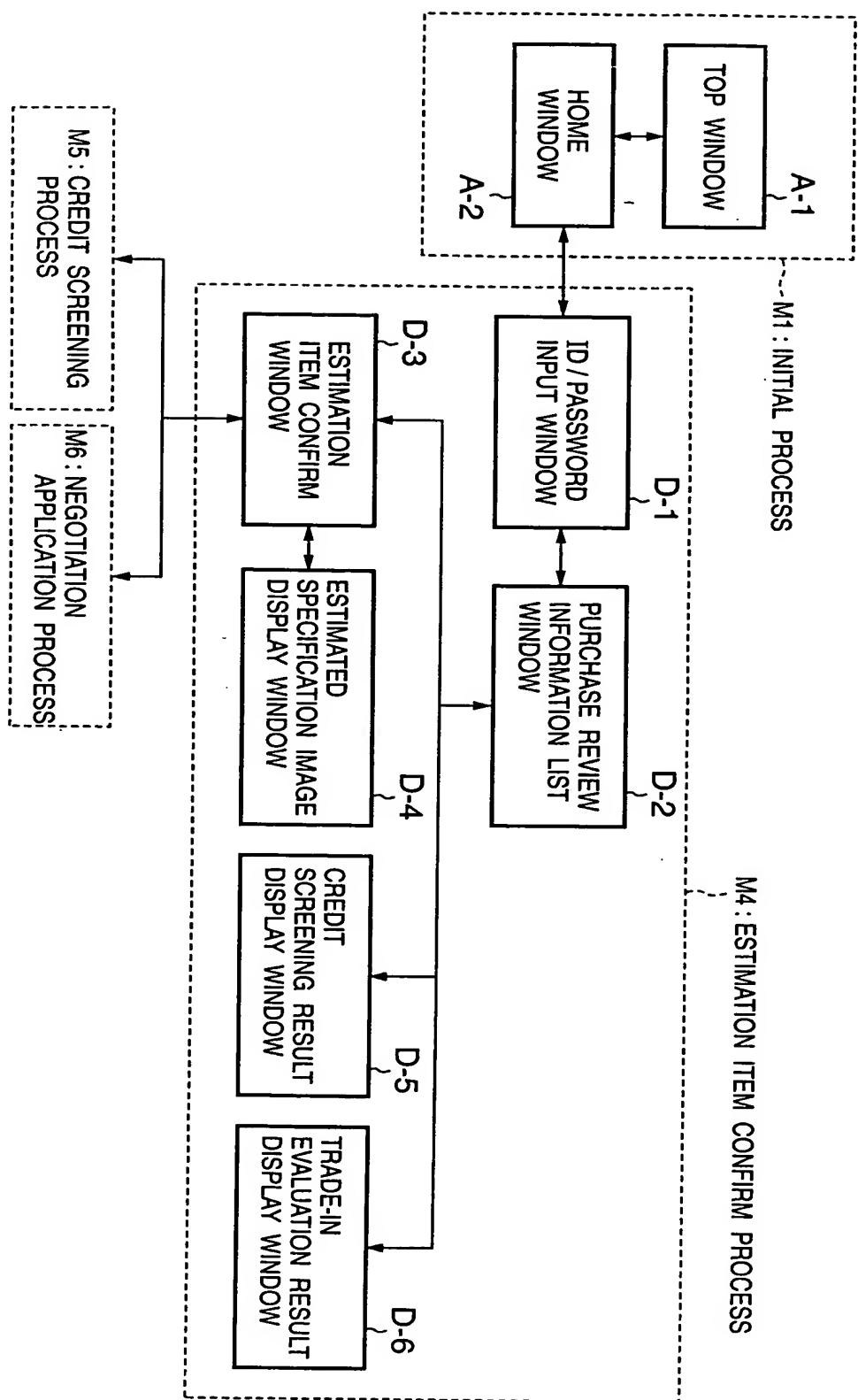


FIG. 7

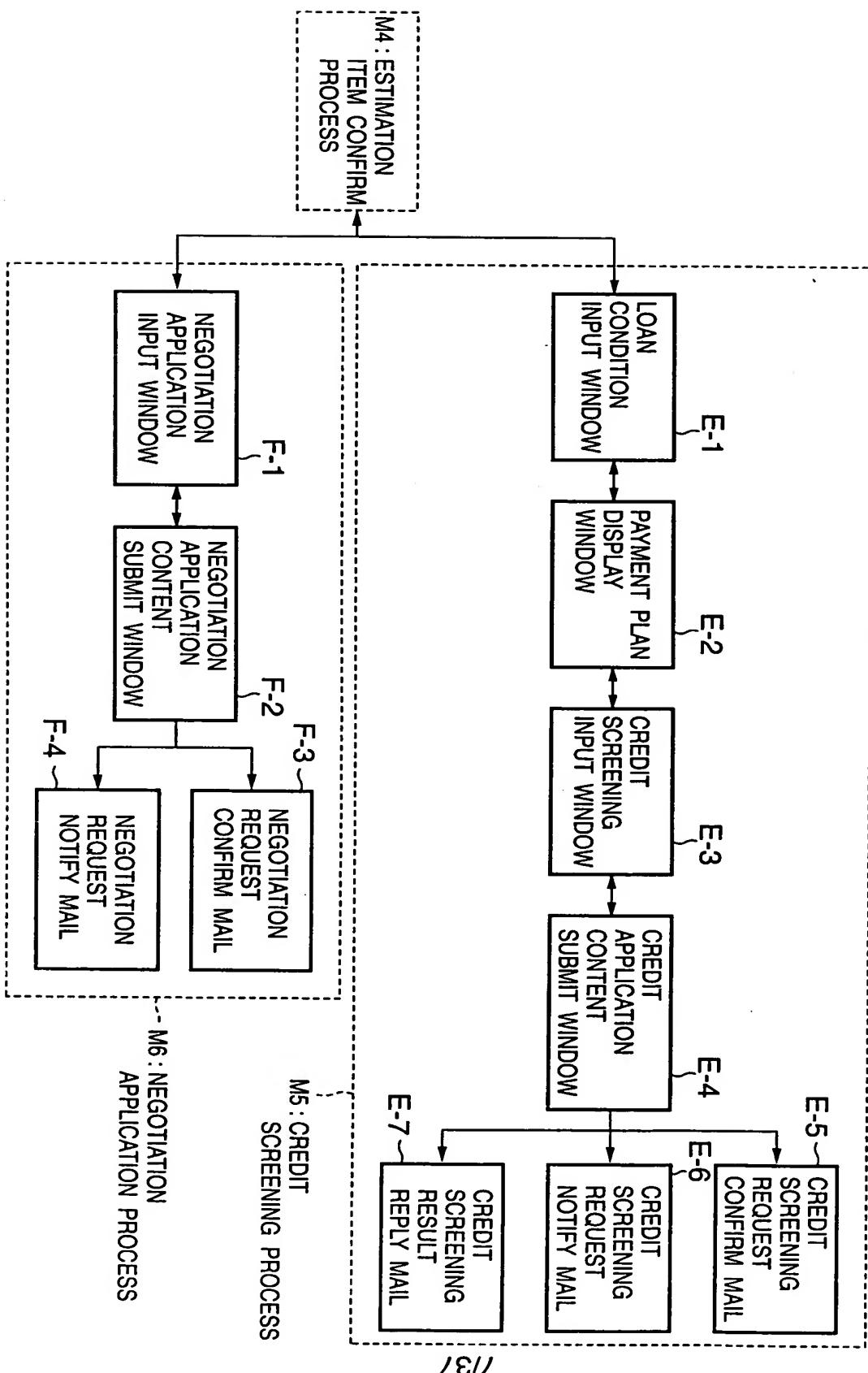
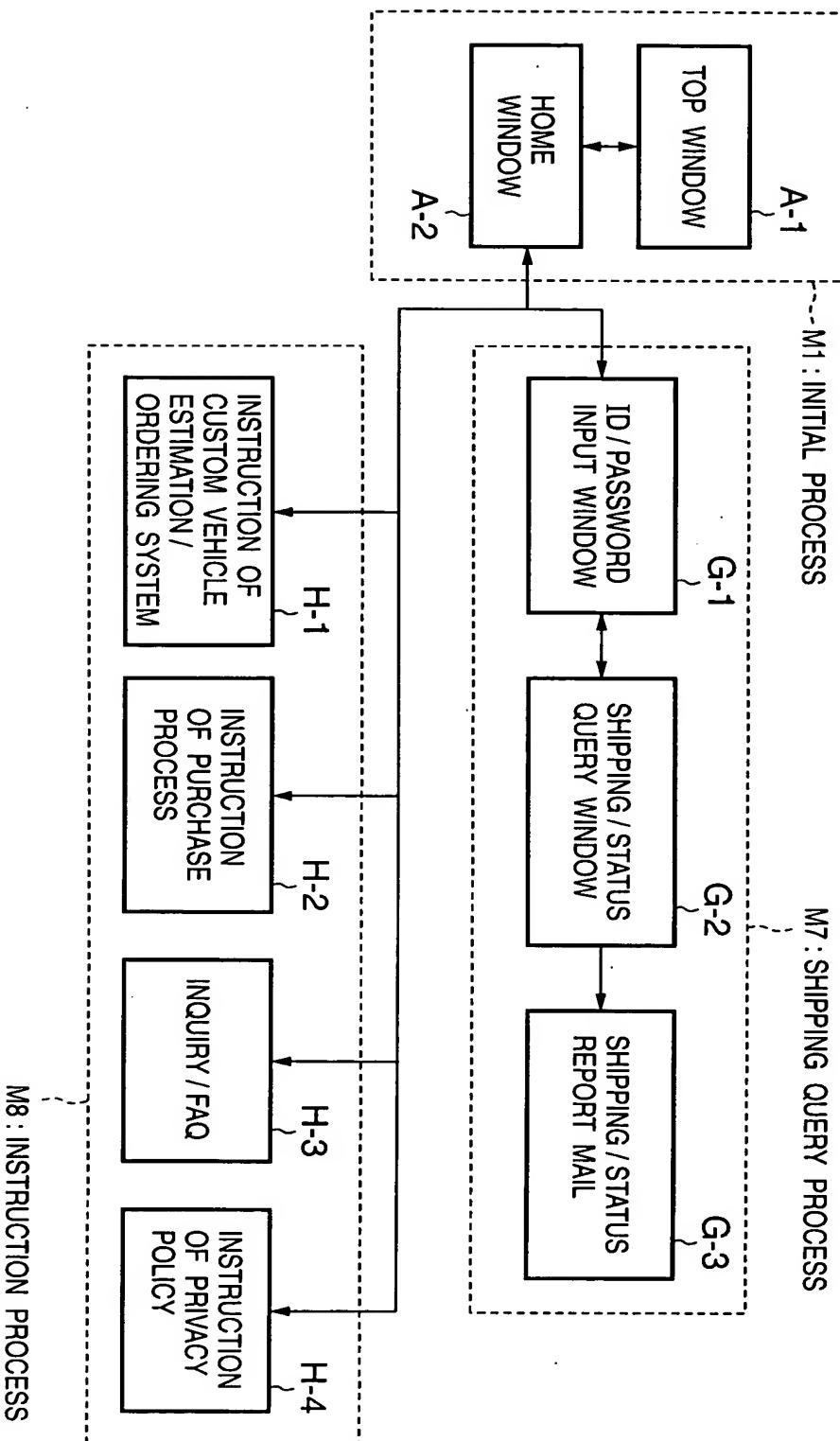


FIG. 8



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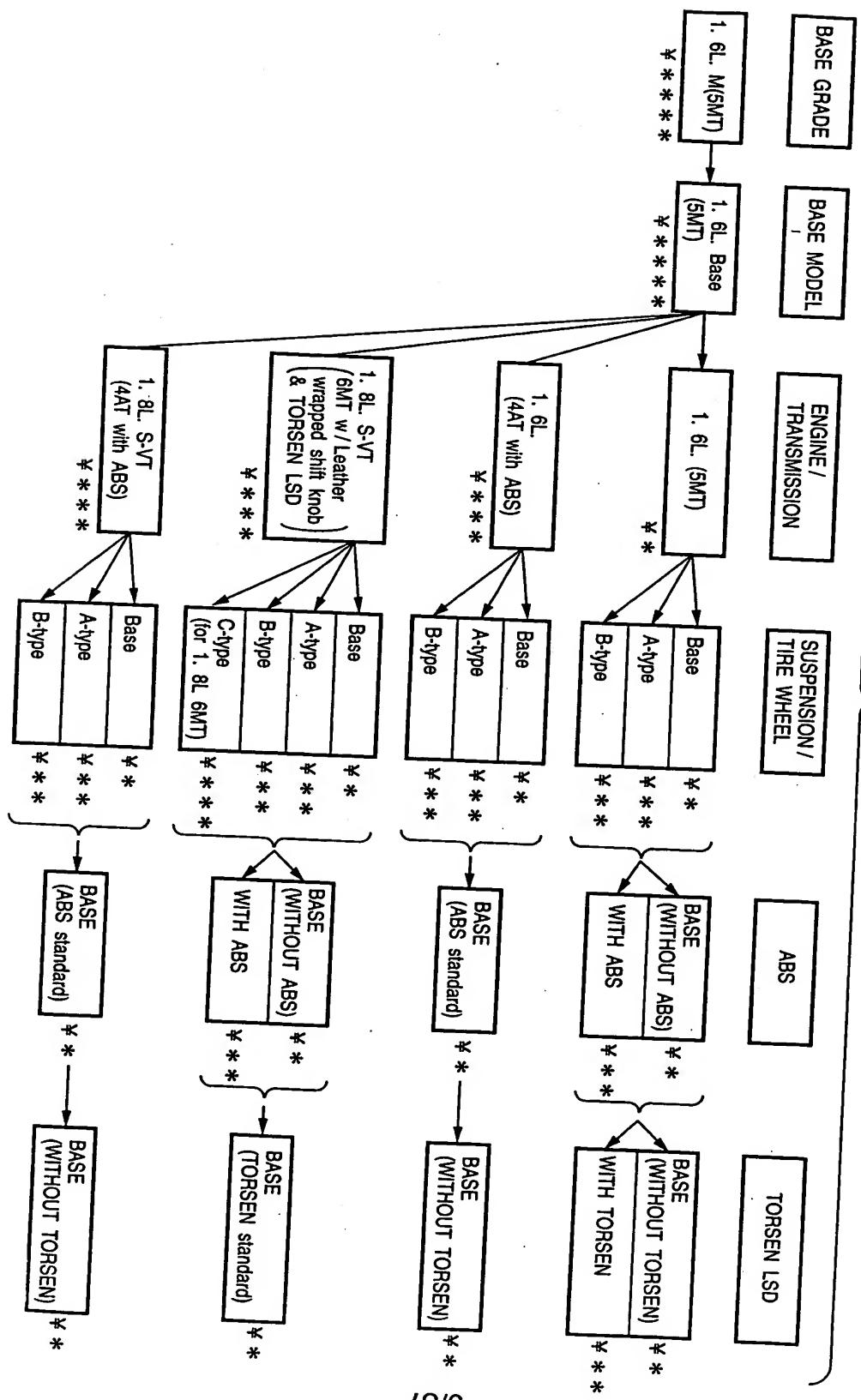


FIG. 10

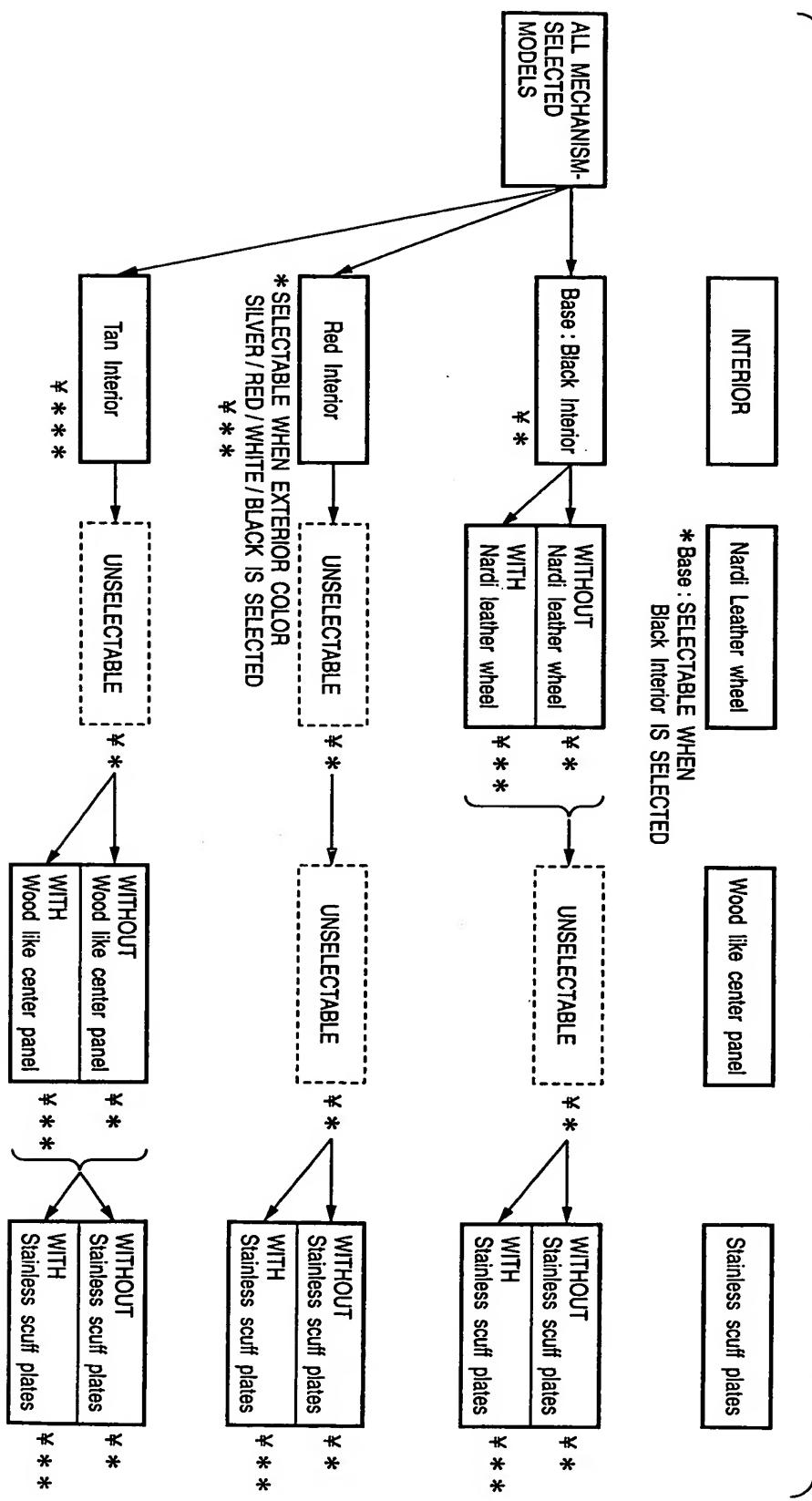
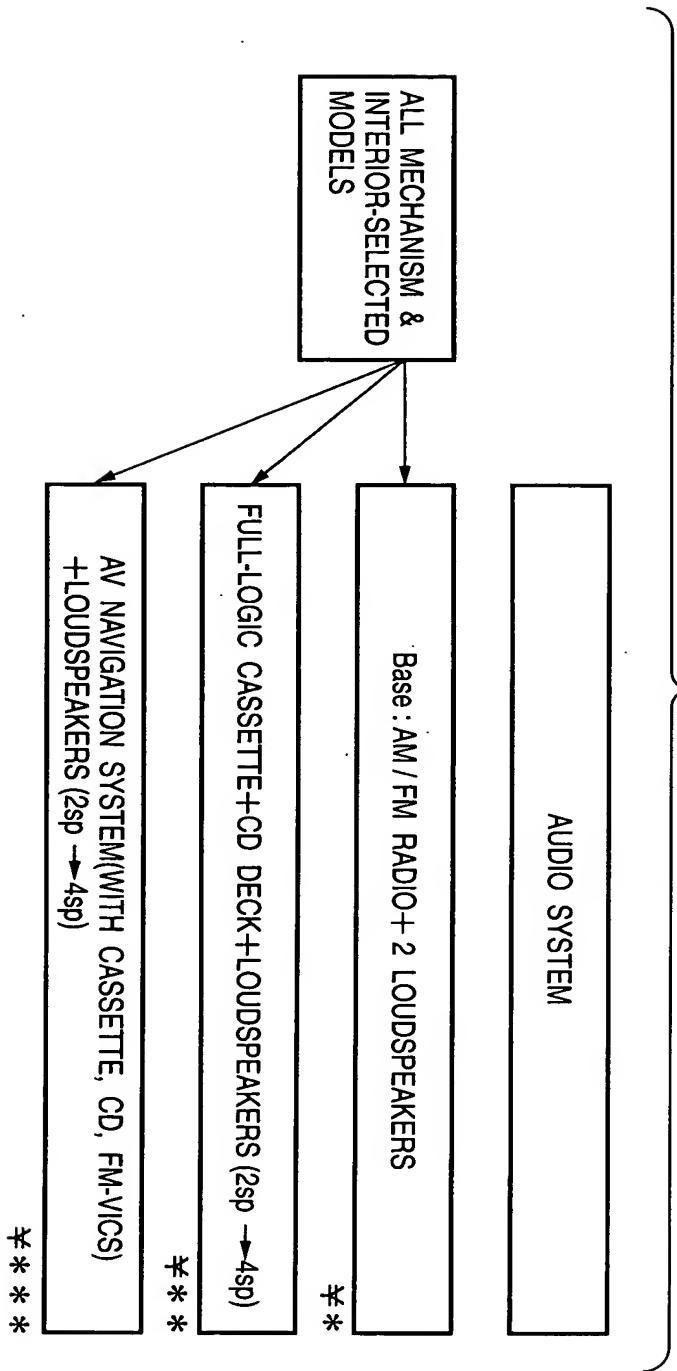
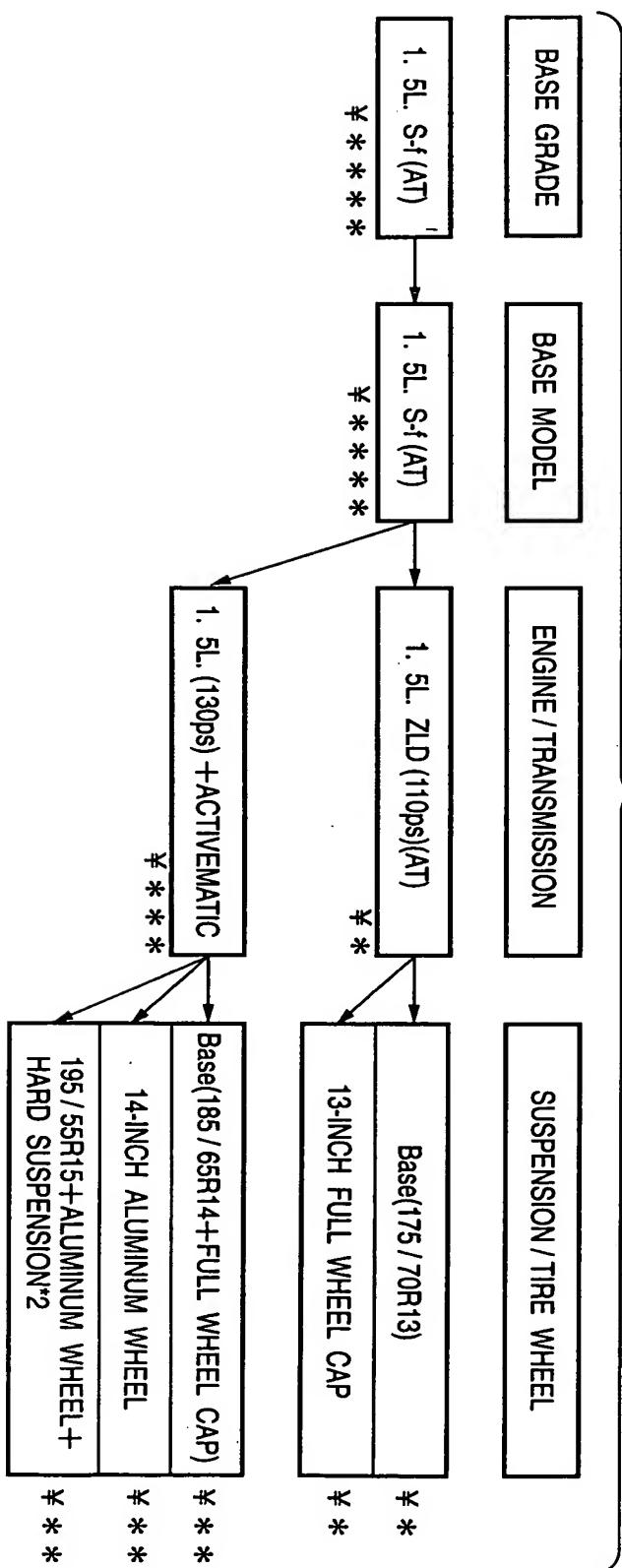


FIG. 1



## FIG. 12



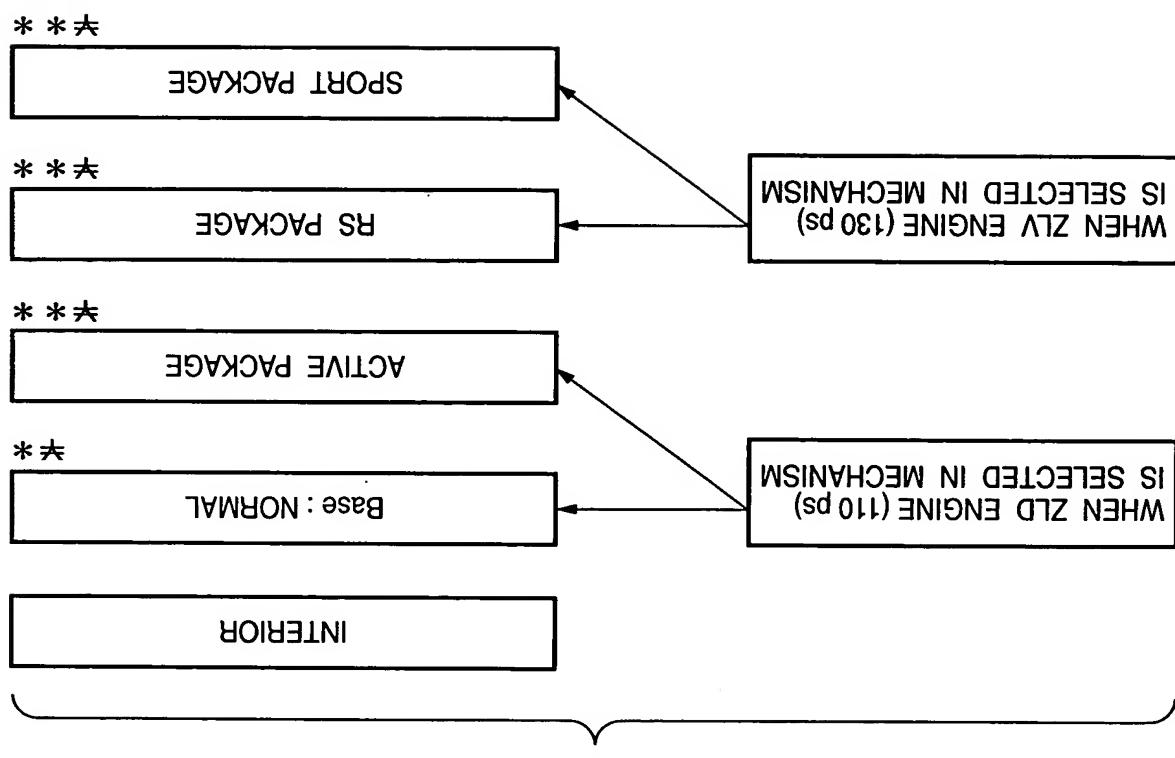
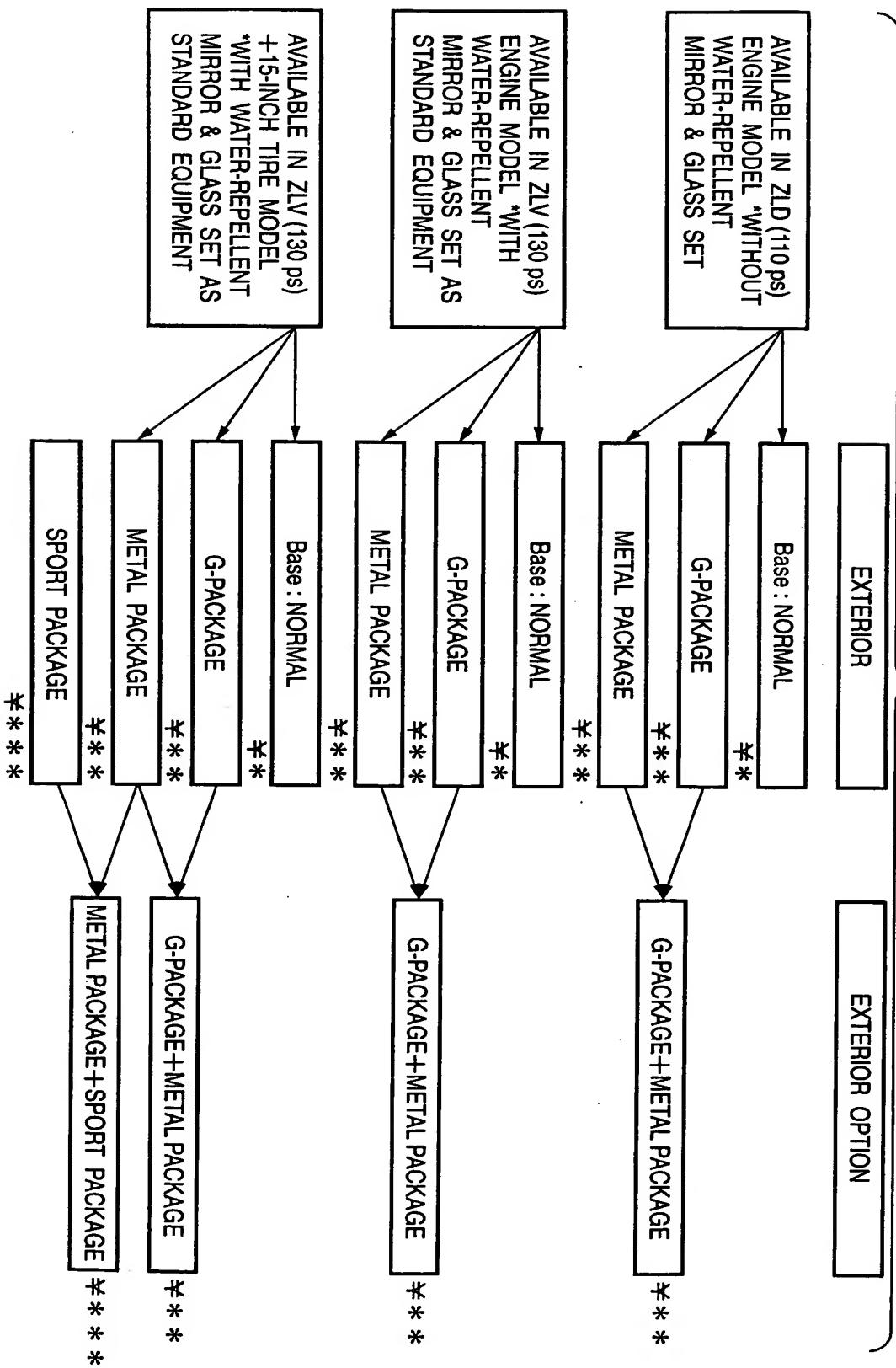


FIG. 13

FIG. 14



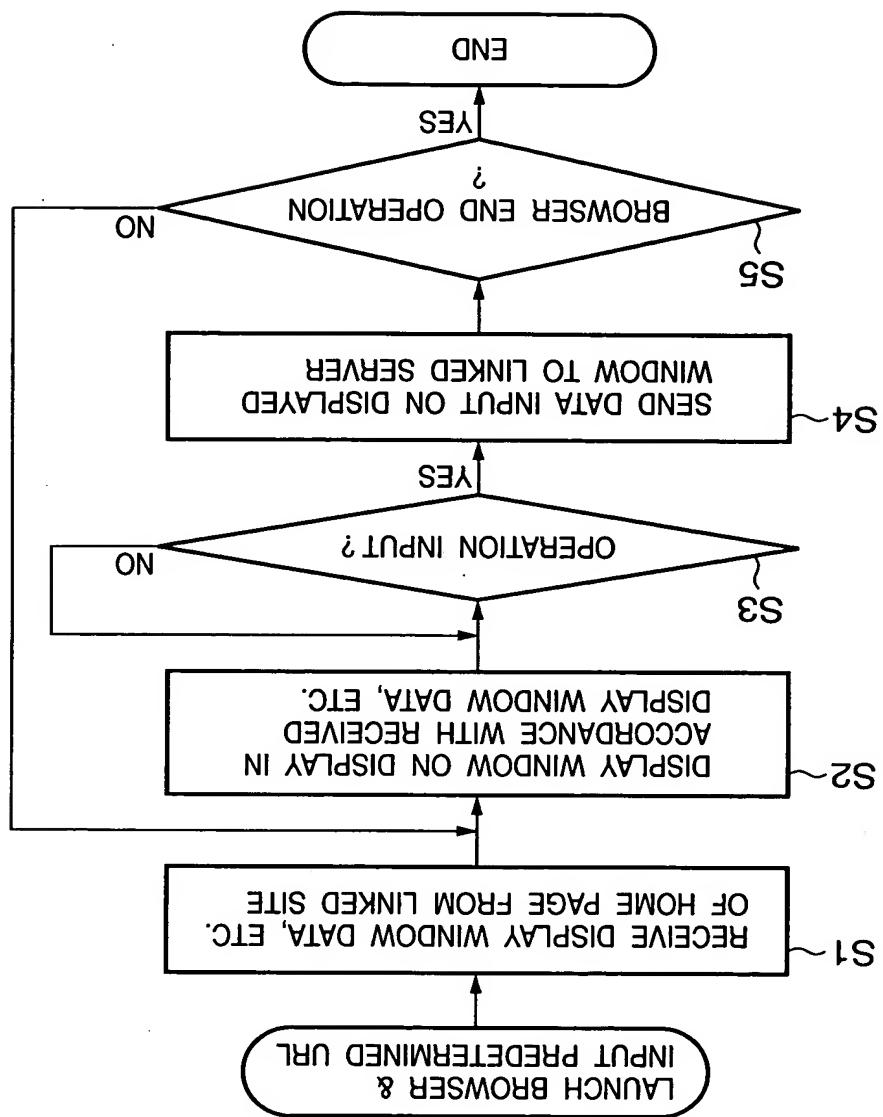


FIG. 15

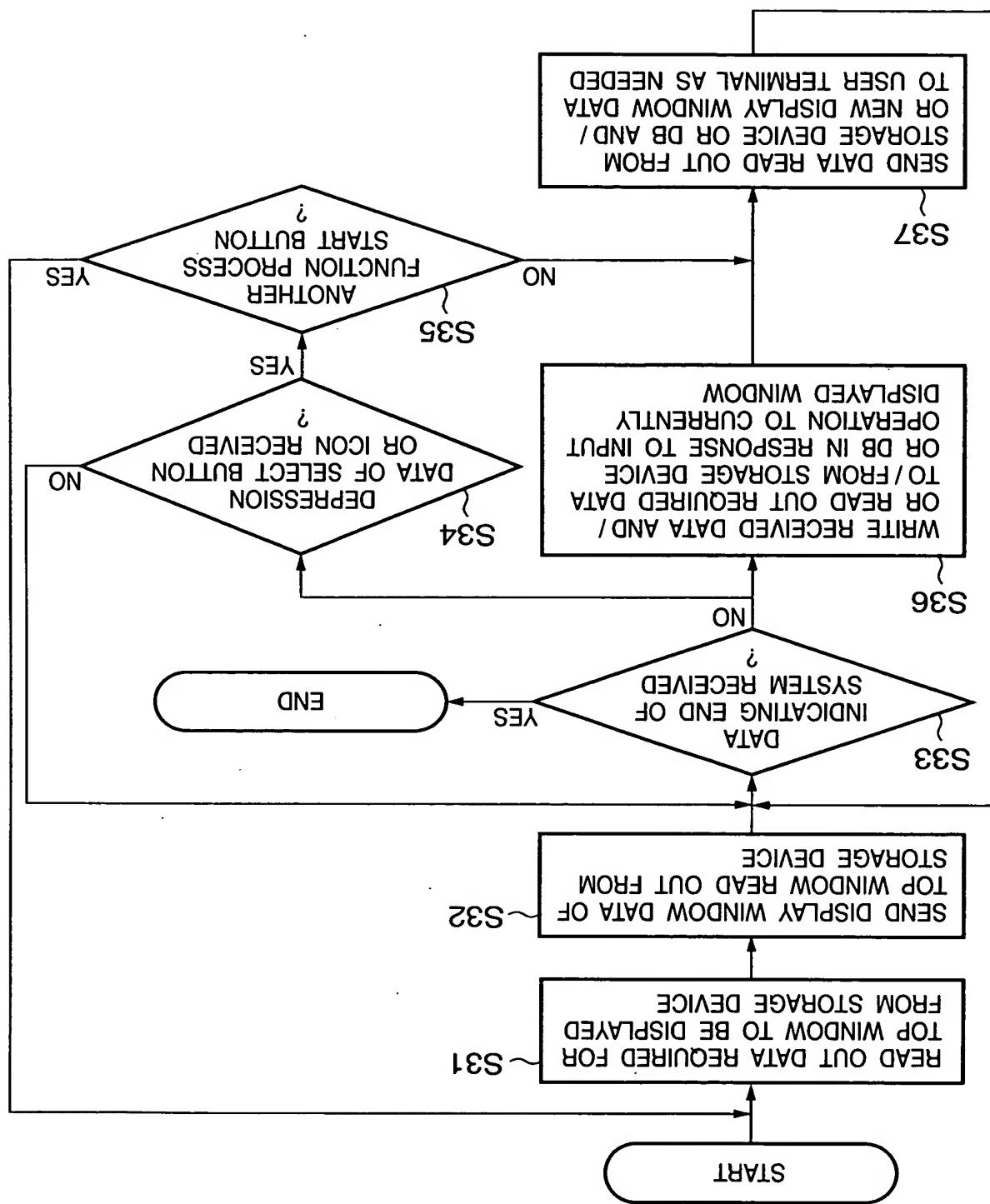
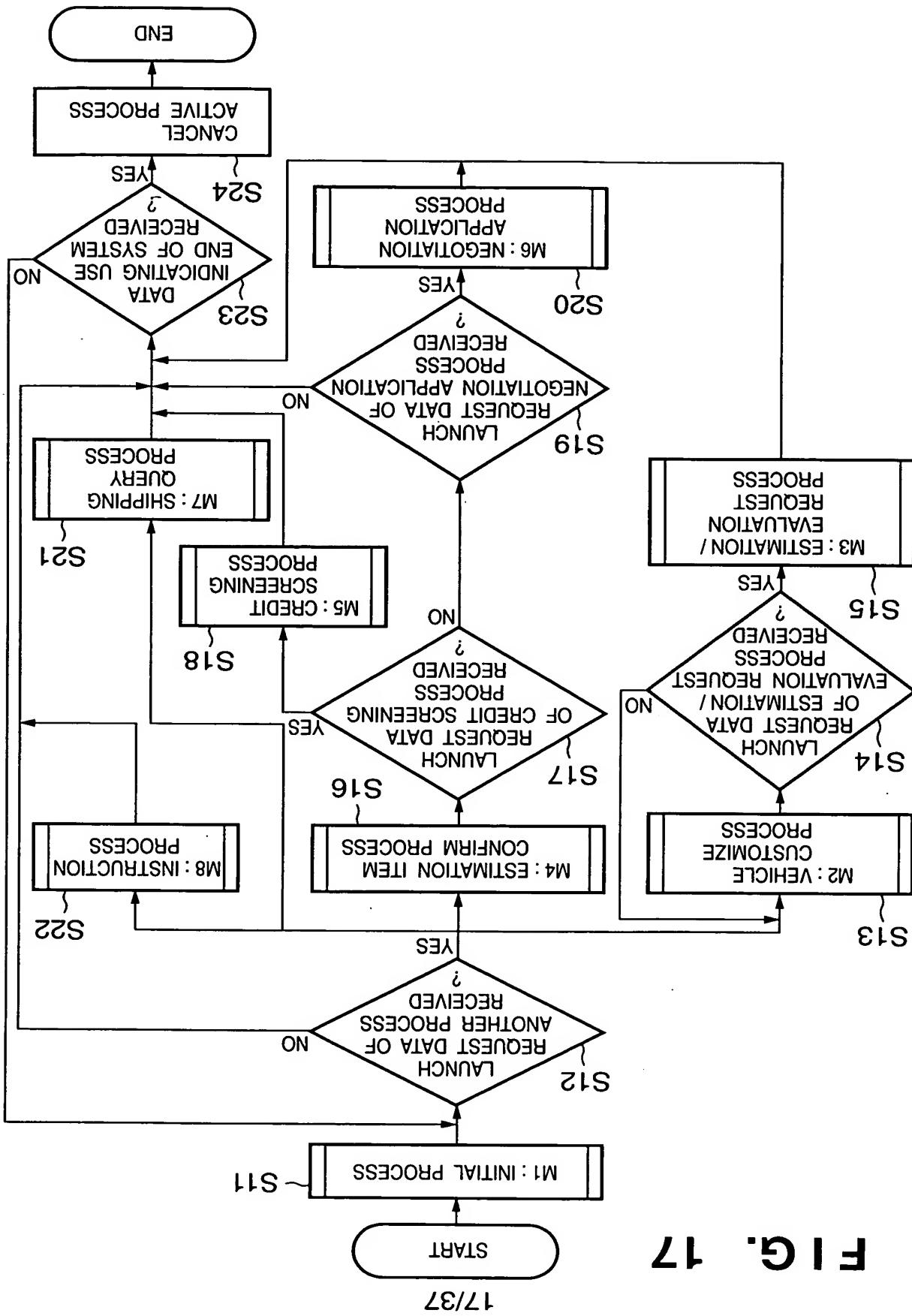


FIG. 16



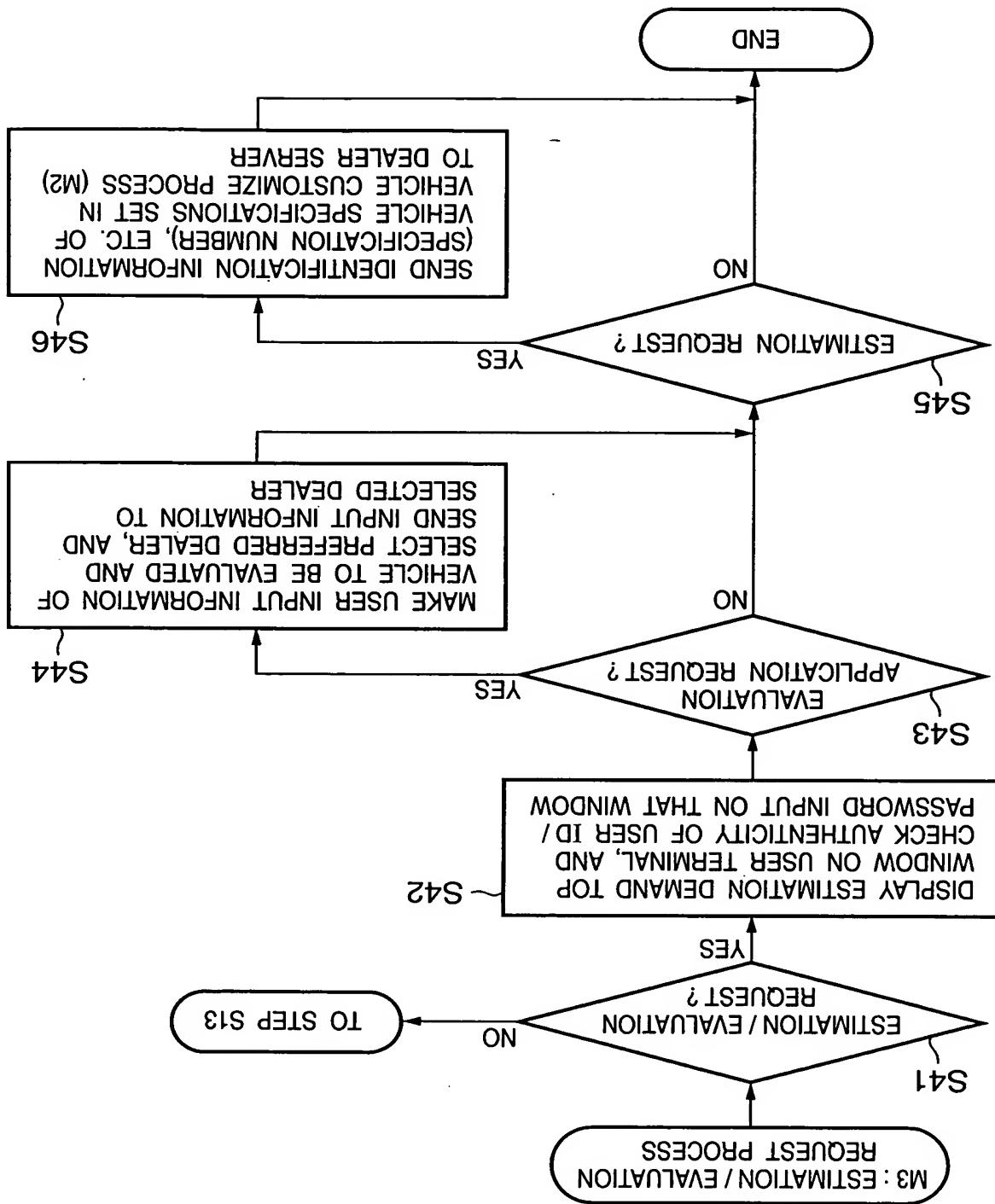


FIG. 18

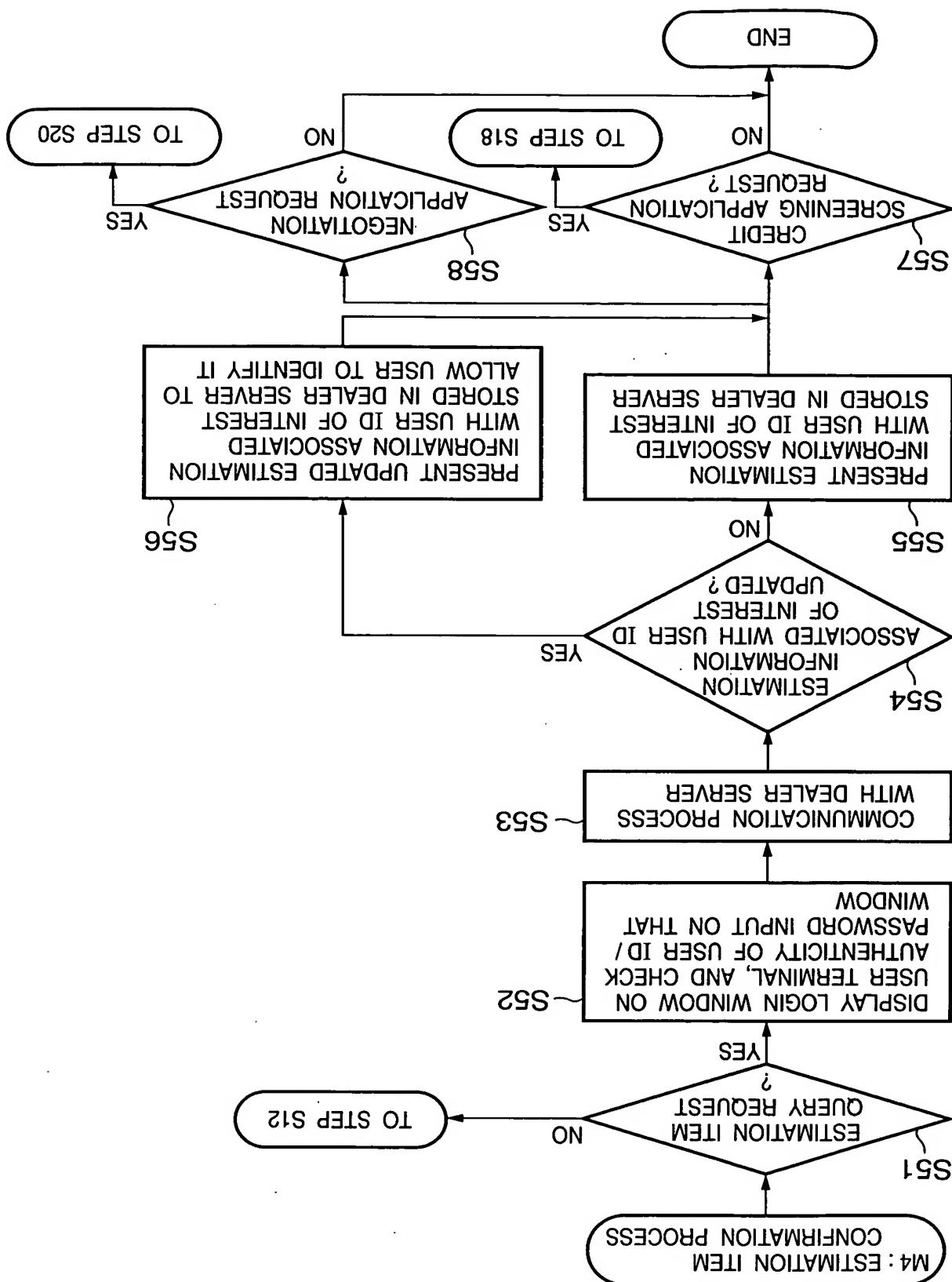


FIG. 19

FIG. 20

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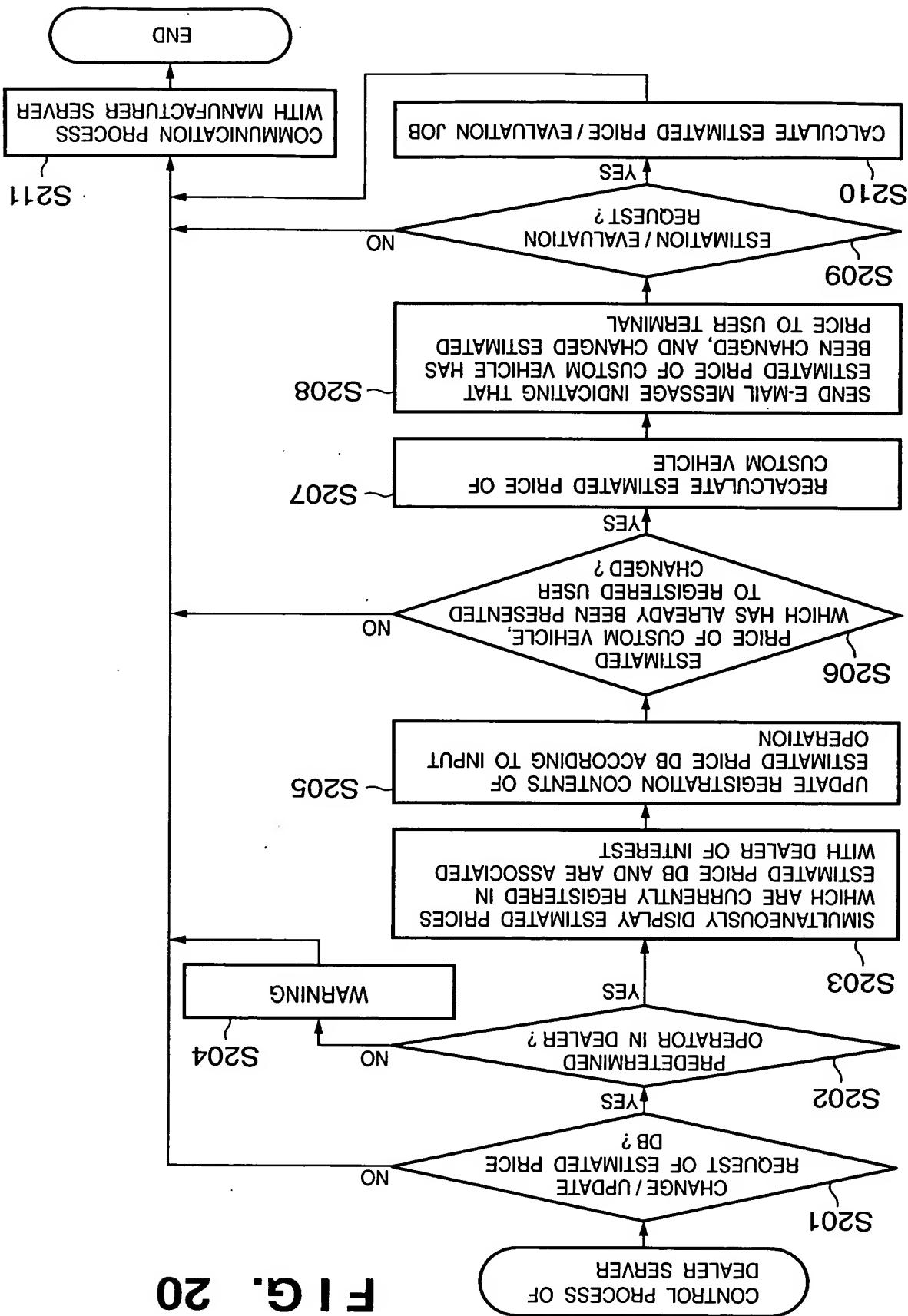
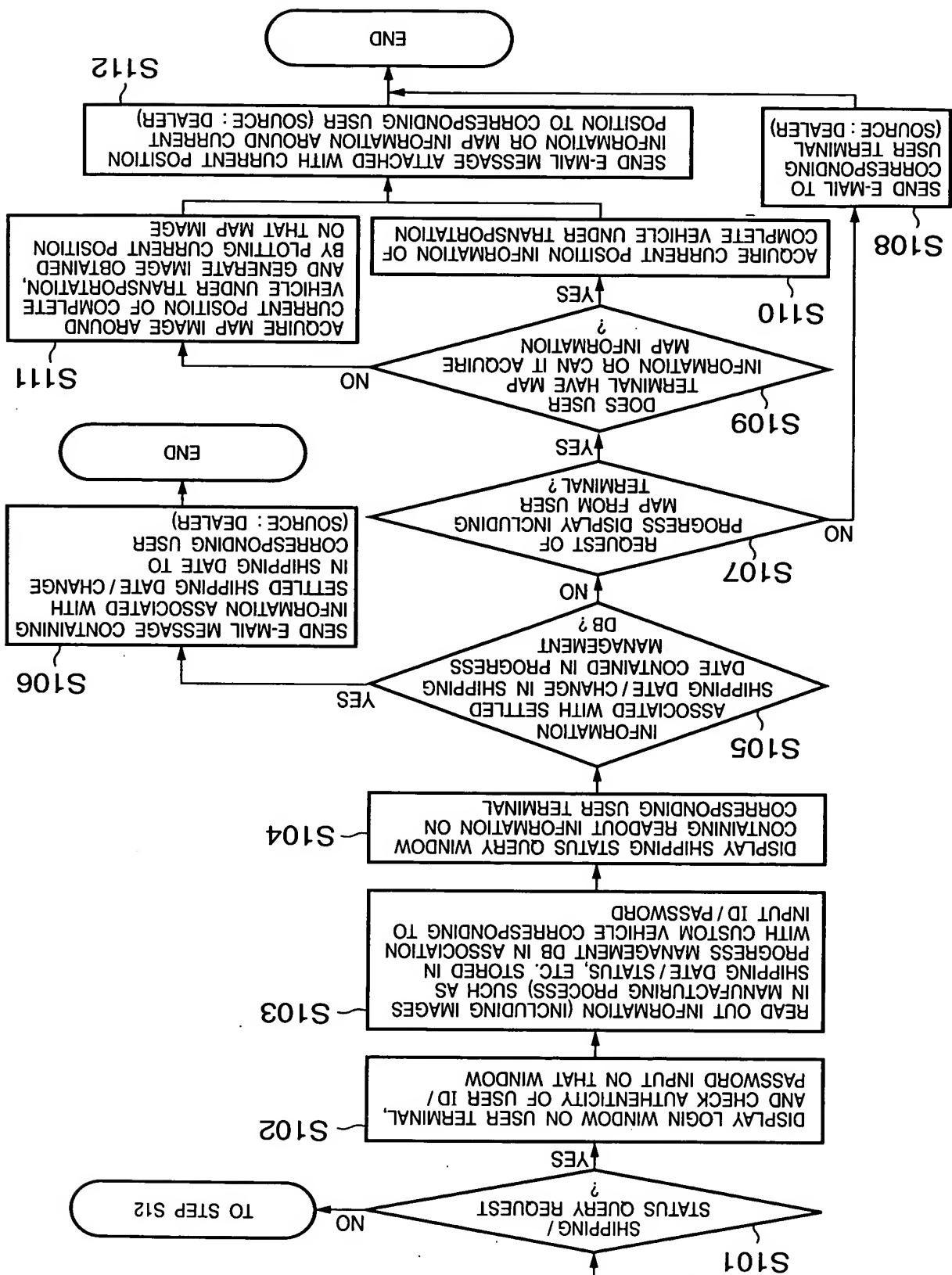


FIG. 21

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## FIG. 22

## VEHICLE STATUS / SHIPPING QUERY

Mr. Ms. OO

VEHICLE TYPE A (SPORT TYPE) 1.6L (5MT)  
CLASSIC RED  
SALES VEHICLE TYPE CODE : AABBCDD

CONTRACT DEALER : AA DEALER BB BRANCH

## CURRENT STATUS



PHOTO OF COMPUTER	PHOTO OF PRODUCTION LINE	PHOTO OF SHIP	PHOTO OF DISTRIBUTION CENTER	PHOTO OF CAR CARRIER	PHOTO OF DEALER	PHOTO OF PERSON & VEHICLE
BEFORE PRODUCTION	UNDER PRODUCTION	UNDER SHIP TRANSPORTATION	IN DISTRIBUTION CENTER	UNDER DELIVERY TO DEALER	ARRIVE AT DEALER ( PREPARATION FOR DELIVERY )	POSSIBLE DELIVERY DATE

2001.2.1

2001.2.1

2001.2.1

2001.2.1

2001.2.1

(CURRENT LOCATION OF OO'S VEHICLE IS IN DISTRIBUTION CENTER)

(NOTE)  
THIS VEHICLE STATUS SHIPPING QUERY IS NOT DISPLAYED UNTIL ORDER IS ACTUALLY PLACED TO  
MANUFACTURER AFTER CONTRACT AT DEALER

BACK

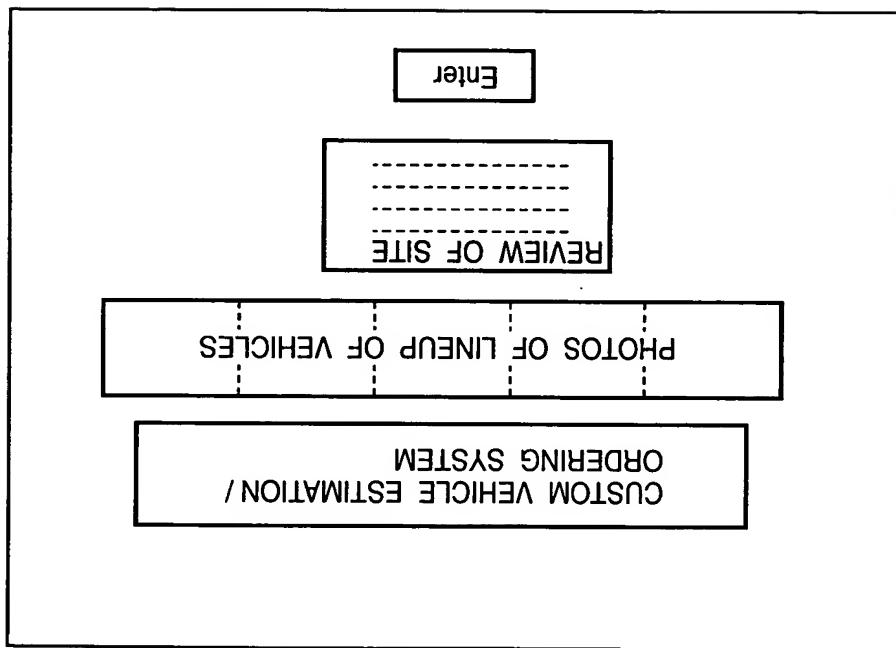
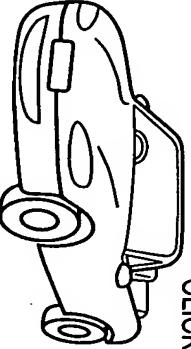
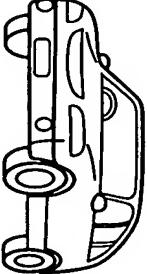
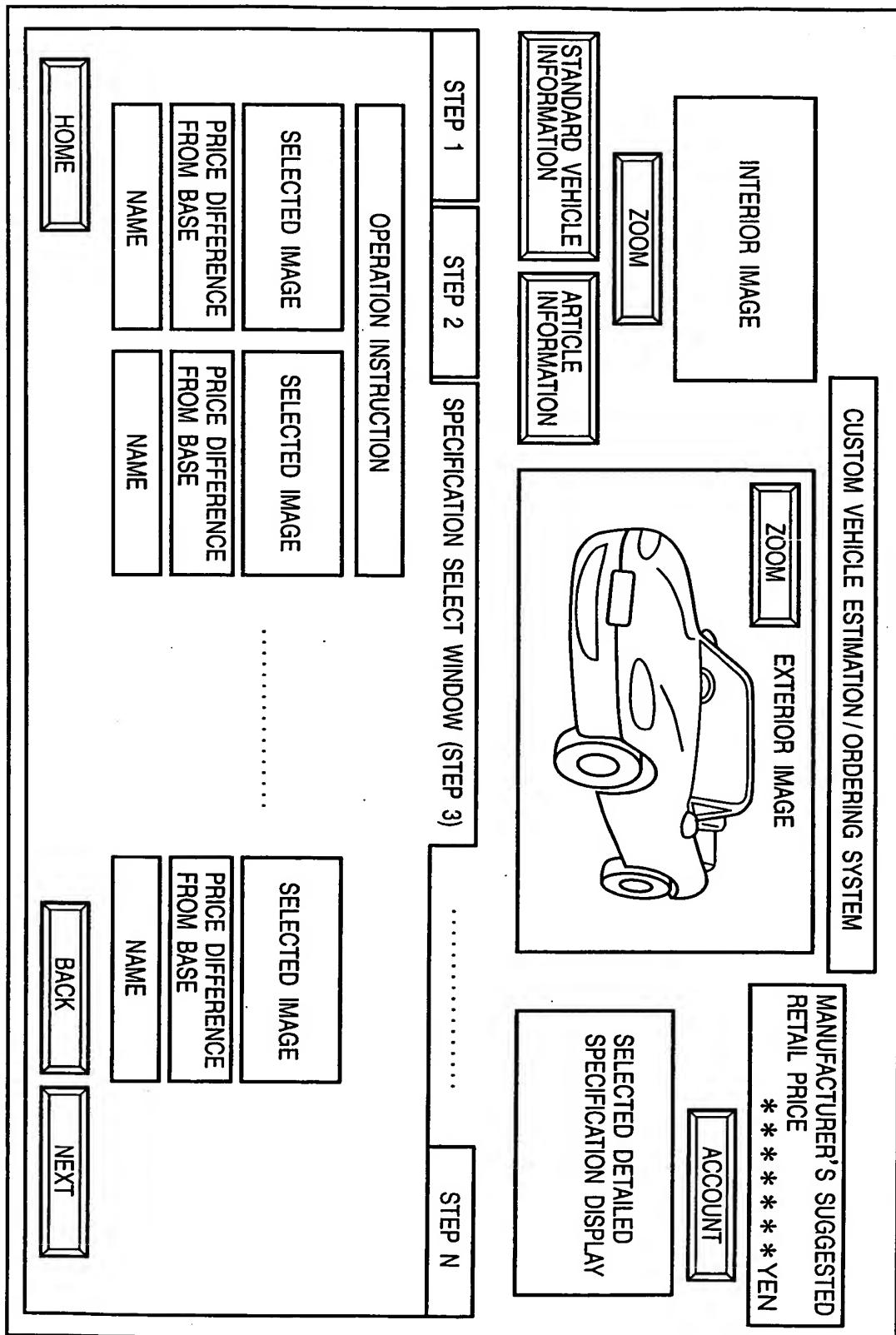


FIG. 23

## FIG. 24

CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM	
<a href="#">ABOUT THIS SITE</a>	
<a href="#">PURCHASE PROCEDURE</a>	
<a href="#">PURCHASE REVIEW LIST</a>	
<a href="#">ORDERED VEHICLE SHIPPING QUERY</a>	
 CLICK CAR YOU WANT TO CUSTOMIZE	
VEHICLE TYPE A (SPORT TYPE)	
 VEHICLE TYPE B (WAGON TYPE)	
<ul style="list-style-type: none"><li>INSTRUCTION OF PURCHASE PROCEDURE &amp; INSTRUCTION OF CONVENIENT FUNCTIONS (TEMPORARY SAVE, ETC.)</li><li>ENTRANCE TO COMMUNITY (HOT CAR RANKING, OWNERS' VOICE)</li><li>NEGOTIATION APPLICATION BUTTON</li><li>ORDERED VEHICLE SHIPPING QUERY</li></ul>	
<a href="#">VEHICLE MANUFACTURER OFFICIAL SITE</a>	<a href="#">TOP WINDOW</a>
<a href="#">PRIVACY POLICY</a>	<a href="#">INQUIRY</a>

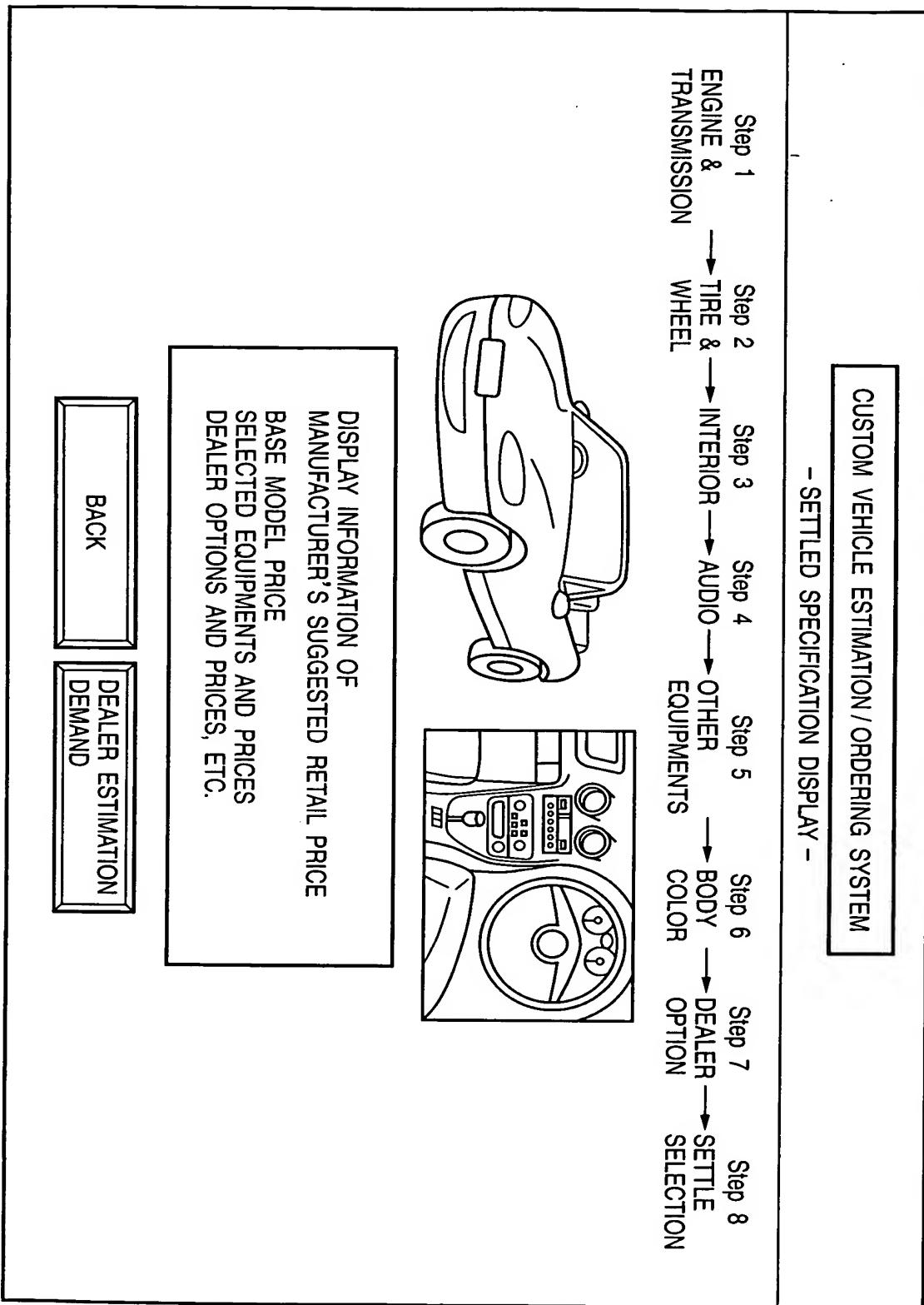
ת-ג. 25



MANUFACTURER'S SUGGESTED RETAIL PRICE	* * * * * YEN
BASE MODEL	* * * * * YEN
ENGINE & TRANSMISSION	* * * * * YEN
1.6L (125PS) & 4AT ABS	* * * * * YEN
SUSPENSION / TIRE & WHEEL	* * * * * YEN
185 / 60R14 & alloy wheel	* * * * * YEN
EXTERIOR (PAINT COLOR) 	* * * * * YEN
FOG LAMP	
POWER MIRROR	
+ * * * * YEN	

F I G. 26

**FIG. 27**



**CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM**

SALES PRICE ESTIMATION DEMAND & QUICK EVALUATION APPLICATION

ENTER ALL REQUIRED FIELDS, AND THEN CLICK NEXT BUTTON.

IF YOU HAVE ALREADY ACQUIRED ID/PASSWORD, AND THEN CLICK DISPLAY BUTTON.

YOU CAN SKIP SOME INPUTS.

• IF YOU HAVE ALREADY ACQUIRED ID/PASSWORD OF THIS SERVICE, ENTER YOUR ID/PASSWORD, AND THEN CLICK DISPLAY BUTTON.

• IF YOU HAVE ALREADY ACQUIRED ID/PASSWORD OF THIS SERVICE, ENTER YOUR ID/PASSWORD, AND THEN CLICK DISPLAY BUTTON.

NAME

PHONETIC SYMBOLS

APPLY FOR QUICK EVALUATION?

YES  NO

DISPLAY

ID

PASSWORD

(CUSTOMER INFORMATION)

NEXT

BACK

**F I G. 28**

QUICK EVALUATION APPLICATION FORM	
CUSTON VEHICLE ESTIMATION / ORDERING SYSTEM	
<p>• FILL ALL ITEMS.</p> <p>• WE EVALUATE YOUR CAR FOR FREE, AND SEND YOU REPLY</p> <p>• REPLIED PRICE IS BASED ON YOUR APPLICATION CONTENTS</p> <p>• IF YOUR VEHICLE MAINTAINS NORMAL CONDITION,</p> <p>AND HAS SOME RANGE AS REFERENCE VALUE.</p> <p>• WE DO NOT GUARANTEE TRADE-IN AT THAT PRICE.</p> <p>• FORMALLY, WE WILL EVALUATE YOUR VEHICLE IN DETAIL UPON PURCHASE CONTRACT OF NEW CAR.</p>	
<p>• MANUFACTURER NAME</p> <p>• VEHICLE NAME</p> <p>• BODY TYPE</p> <p>• DISPLACEMENT</p> <p>• GRADE</p> <p>• FUEL</p> <p>• DRIVE SYSTEM</p> <p>• DOORS</p> <p>• BODY COLOR</p> <p>• FIRST REGISTERED YEAR</p> <p>• NEXT CAR SAFETY CHECK</p> <p>• TOTAL KILOMETERAGE</p> <p>• ACCIDENT HISTORY</p>	
<p>○ MT ○ AT ○ OTHER</p> <p>○ GASOLINE ○ DIESEL OIL ○ OTHER</p> <p>○ FF ○ FR ○ 4WD ○ OTHER</p> <p>○ 2DOORS ○ 3DOORS ○ 4DOORS ○ 5DOORS</p> <p>○ 3 MONTH</p> <p>△ YEAR</p> <p>△ YEAR</p> <p>△ MONTH</p> <p>△ km</p> <p>△ 3</p> <p>△ 3</p> <p>○ YES ○ NO</p>	
BACK	NEXT

FIG. 29

FIG. 30

CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM

ENTER YOUR MEMBER ID AND PASSWORD,  
AND THEN CLICK SUBMIT BUTTON.

MEMBER ID

PASSWORD

# F I G. 31

## CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM

### [OOOO'S PURCHASE REVIEW LIST]

TO REVIEW DETAILS, CLICK INDIVIDUAL INFORMATION. YOU CAN APPLY FOR NEGOTIATION BY "NEGOTIATION APPLICATION" BUTTON ON ESTIMATION DETAIL WINDOW DISPLAYED WHEN YOU CLICK DESIRED ESTIMATION

#### ESTIMATION LIST

ESTIMATION ID	ESTIMATION REPLY DATE	VEHICLE NAME	ENGINE / TRANSMISSION	BODY COLOR	INTERIOR	ESTIMATION DEALER
E0031	2001. 2. 10	VEHICLE TYPE A (SPORT TYPE)	1800 / 6MT	WHITE	TAN	OOOO
E00157	2001. 2. 15	VEHICLE TYPE A (SPORT TYPE)	1800 / 6MT	GREEN	TAN	OOOO
E00382	2001. 2. 23	VEHICLE TYPE A (SPORT TYPE)	1600 / 5MT	GREEN	TAN	OOOO

#### TRADE-IN QUICK EVALUATION LIST

EVALUATION ID	EVALUATION REPLY DATE	MANUFACTURER NAME	VEHICLE NAME	ENGINE / TRANSMISSION	DRIVE SYSTEM	BODY COLOR	EVALUATION DEALER
T00032	2001. 2. 10	OO	□□	1600 / MT	MR	RED	OOOO
T00055	2001. 2. 10	△△	◇◇	1500 / AT	FF	WHITE	OOOO

#### CREDIT SCREENING LIST SCREENING: OOO COMPANY

SCREENING ID	SCREENING REPLY DATE	TOTAL AMOUNT (INCLUDING TRADE-IN)	DOWN PAYMENT	PAYMENT TERMS	SCREENING RESULT
C00035	2001. 2. 10	* * * * YEN	* * * * YEN	36	OK
C00035	2001. 2. 10	* * * * YEN	* * * * YEN	24	NG

## CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM

## DETAILS OF DEALER ESTIMATION RESULT

ESTIMATION NO. 1234567  
 ESTIMATION REP'D DATE: 2000. 3. 5  
 ESTIMATION VALID DATE: 2000. 4. 5  
 ESTIMATION DEALER: KANTO △△△ SETAGAYA EIGYOSHO

ESTIMATION TOTAL AMOUNT \* \* \* \* \* YEN  
 VEHICLE PRICE \* \* \* \* \* YEN  
 BASE MODEL \* \* \* \* \* YEN  
 185 / 60R14 & alloy wheel \* \* \* \* \* YEN  
 FOG LAMP \* \* \* \* \* YEN  
 POWER MIRROR \* \* \* \* \* YEN  
 Red suede synthetic & Nardi leather \* \* \* \* \* YEN  
 POWER DOOR LOCK \* \* \* \* \* YEN  
 ■ OPTION TOTAL AMOUNT \* \* \* \* \* YEN  
 SEAT MAT ITEM NUMBER A010 \* \* \* \* \* YEN  
 KEY HOLDER ITEM NUMBER A020 \* \* \* \* \* YEN  
 NUMBER PLATE ITEM NUMBER A050 \* \* \* \* \* YEN  
 VEHICLE TOTAL \* \* \* \* \* YEN  
 WEIGHT TAX \* \* \* \* \* YEN  
 ACQUISITION TAX \* \* \* \* \* YEN  
 VEHICLE (REGISTERED: FEBRUARY)  
 CONSUMPTION TAX  
 AUTOMOBILE LIABILITY INSURANCE (37 MONTHS) \* \* \* \* \* YEN  
 OTHER CHARGES \* \* \* \* \* YEN  
 TOTAL \* \* \* \* \* YEN

## BACK TO PURCHASE REVIEW LIST

VEHICLE TOTAL \* \* \* \* \* YEN  
 WEIGHT TAX \* \* \* \* \* YEN  
 ACQUISITION TAX \* \* \* \* \* YEN  
 VEHICLE (REGISTERED: FEBRUARY)  
 CONSUMPTION TAX  
 AUTOMOBILE LIABILITY INSURANCE (37 MONTHS) \* \* \* \* \* YEN  
 OTHER CHARGES \* \* \* \* \* YEN  
 TOTAL \* \* \* \* \* YEN

FIG. 33

CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM	
<p><b>CREDIT CALCULATION</b>            *IF CREDIT SCREENING RESULT IS OK,            SPECIAL LOW INTEREST RATE 0.0% IS APPLIED TO YOUR VEHICLE.</p>	
<p><input type="checkbox"/> VEHICLE TOTAL</p>	
<p>PURCHASE TOTAL AMOUNT (YEN) <input type="text" value="*****"/></p>	
<p><input type="checkbox"/> INPUT DOWN PAYMENT (INCLUDING TRADE-IN EVALUATED PRICE)            WITH REFERENCE TO QUICK EVALUATION RESULT, ETC.</p>	
<p>DOWN PAYMENT (INCLUDING TRADE-IN PRICE) (YEN) <input type="text"/></p>	
<p><input type="checkbox"/> CREDIT BASE IS</p>	
<p>CREDIT BASE (YEN) <input type="text"/></p>	
<p><input type="checkbox"/> SELECT PAYMENT TERMS</p>	
<p>PAYMENT TERMS <input type="text" value="36"/> <input type="button" value="▽"/></p>	
<p><input type="checkbox"/> SELECT PAYMENT METHOD</p>	
<p>BONUS PAYMENT COMBINED <input type="radio"/> YES <input type="radio"/> NO</p>	
<p>BONUS PAYMENT MONTH <input type="text" value="JUNE"/> <input type="button" value="▽"/> <input type="text" value="DECEMBER"/> <input type="button" value="▽"/></p>	
<p>ADDED AMOUNT OF BONUS MONTH (YEN) <input type="text"/> x2 (PER YEAR)</p>	
<p>ESTIMATION DETAIL WINDOW</p>	
<input type="button" value="CALCULATE"/>	<input type="button" value="CLEAR"/>

FIG. 34

CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM		
CREDIT CALCULATION RESULT		
PAYMENT TERMS		
CREDIT BASE	YEN	
FEE RATE (INTEREST)	%	
INSTALLMENT FEE	YEN	
CREDIT TOTAL AMOUNT OF PAYMENT	YEN	
PAYMENT OF THE FIRST TIME	YEN	
MONTHLY PAYMENT	YEN ×	TIMES
ADDED AMOUNT OF BONUS MONTH	YEN ×	TIMES
★ CREDIT CALCULATION RESULT IS REFERENCE PRICE. CONTACT YOUR DEALER FOR DETAILS.		
★ CREDIT USE IS ACCEPTED BY OOOO. IN THIS CASE, CLICK CREDIT SCREENING APPLICATION BUTTON TO APPLY FOR CREDIT SCREENING.		
ESTIMATION DETAIL WINDOW		
BACK		
CREDIT SCREENING APPLICATION		

## FIG. 35

### CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM

#### NEGOTIATION APPLICATION

\* ENTER ALL FIELDS BELOW AND CLICK "NEGOTIATION APPLICATION" BUTTON AFTER YOU CONFIRM VEHICLE TYPE YOU WANT TO NEGOTIATE AND CUSTOMER INFORMATION.

- PLEASE ANSWER

TRADE-IN?

YES       NO



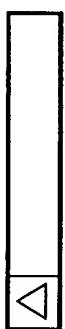
WE WILL EVALUATE YOUR VEHICLE UPON NEGOTIATION AT DEALER.

USE SPECIAL LOW INTEREST RATE 2.9% CREDIT FOR PAYMENT?

YES       NO (CASH)

DESIRED NEGOTIATION DATE

\* PLEASE SELECT DAY FROM SIX TO 14 DAYS AFTER TODAY



● VEHICLE TYPE YOU WANT TO NEGOTIATE IS AS FOLLOWS.

DETAILS OF CUSTOM VEHICLE

BACK

NEGOTIATION APPLICATION

FIG. 36

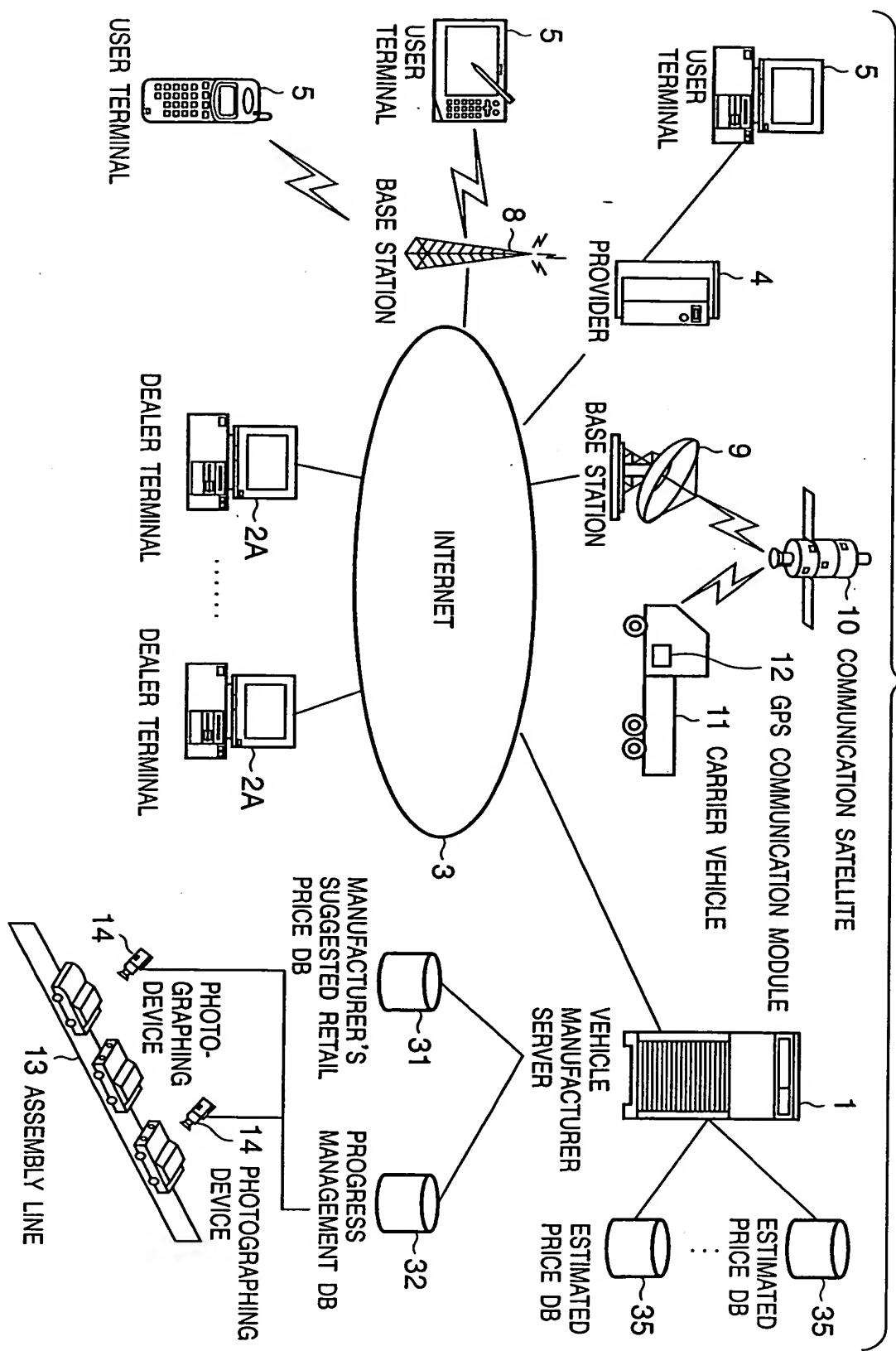
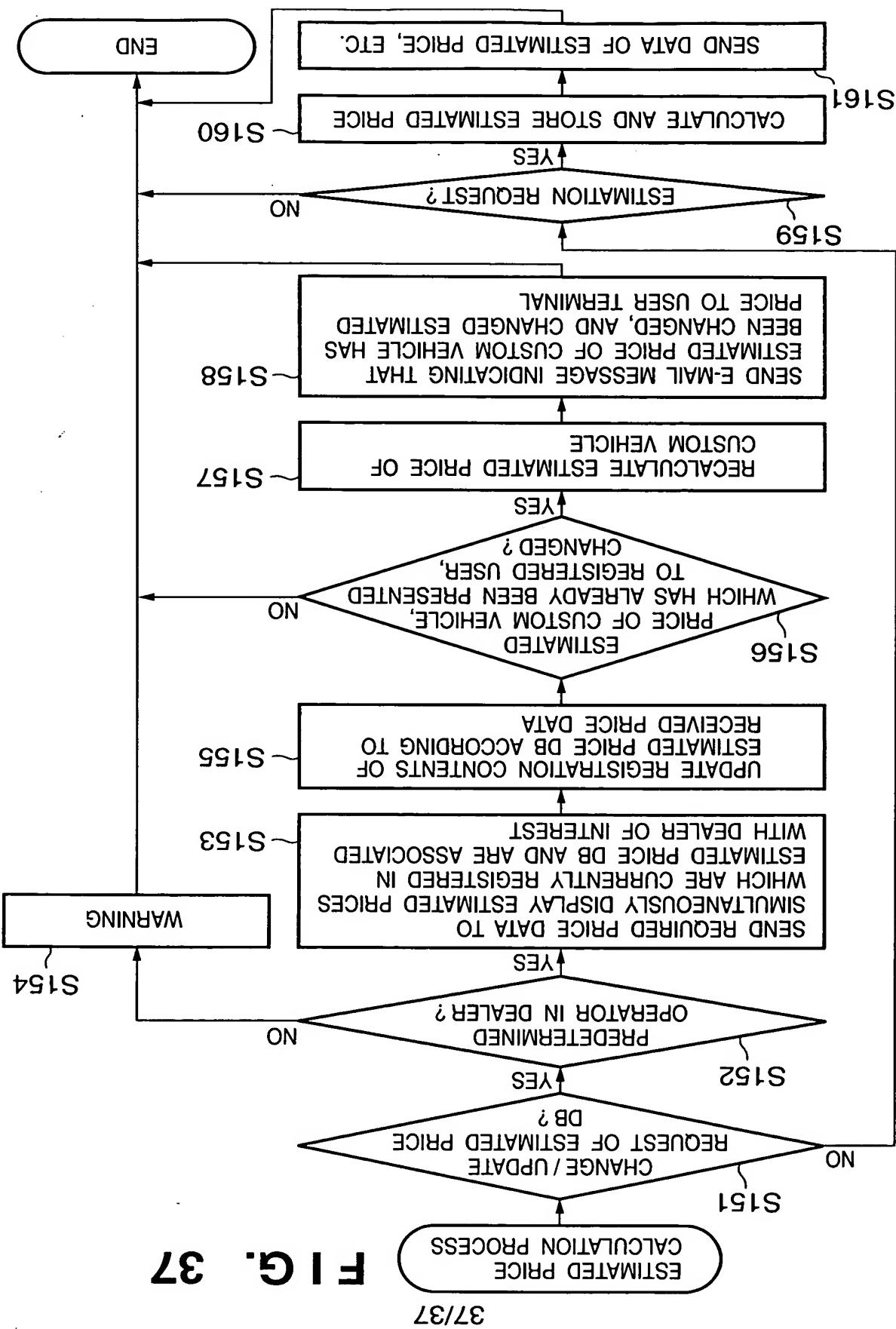


FIG. 37



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